SK telecom

3Q24 Financial Results

01

Business Highlights

Shareholder Return

Appendix



3Q24 Financial Results

Continued YoY growth trend thanks to B2B revenue growth on top of stronger earnings fundamentals of fixed and mobile business through operational improvement

Consolidated Income Statement

(KRW bn)	3Q24	3Q23	YoY	2Q24	QoQ
Revenue	4,532	4,403	2.9%	4,422	2.5%
- SKT	3,203	3,148	1.7%	3,192	0.4%
- SKB	1,105	1,069	3.3%	1,093	1.1%
Operating expense	3,999	3,905	2.4%	3,885	2.9%
Operating income	533	498	7.1%	538	△0.8%
- SKT	457	407	12.3%	450	1.5%
- SKB	88	83	5.6%	84	5.1%
Net income	280	308	△9.1%	350	△20.0%
 Attributable to owners of the parent company 	269	298	△9.7%	337	△20.3%
EBITDA	1,454	1,426	2.0%	1,454	△0.0%
CAPEX	461	448	3.0%	388	18.9%

■ Consolidated revenue of KRW 4.5tn, up 2.9% YoY

- Stable fixed and mobile revenue growth and B2B revenue growth including DC and Cloud
- Consolidated operating income of KRW 533.3bn, up 7.1% YoY
- Solid margin trend thanks to cost stabilization through the improvement of business fundamentals
- Consolidated net income of KRW 280.2bn, down 9.1% YoY
- Recognition of certain valuation losses related to equity investments as non-operating expense

| Key Metrics





3Q24 Financial Results

Double-digit growth of operating income thanks to comprehensive operational improvement efforts

Non-consolidated Income Statement

(KRW bn)	3Q24	3Q23	YoY	2Q24	QoQ
Revenue	3,203	3,148	1.7%	3,192	0.4%
- MNO	2,672	2,654	0.7%	2,673	△0.1%
- Other	531	494	7.5%	518	2.5%
Operating expense	2,746	2,741	0.2%	2,741	0.2%
- Marketing	726	749	△3.0%	716	1.5%
- D&A 1)	693	703	△1.4%	690	0.5%
Operating income	457	407	12.3%	450	1.5%
Net income	222	250	△11.2%	280	△20.7%
EBITDA	1,150	1,110	3.6%	1,140	0.9%

¹⁾ R&D related depreciation and amortization included

- Non-consolidated revenue of KRW 3.2tn, up 1.7% YoY
- Continuous revenue growth of B2B business including Cloud
- Non-consolidated operating income of KRW 457bn, up 12.3% YoY
- Continued stabilization of major cost elements such as marketing and D&A expenses
- Non-consolidated net income of KRW 222.4bn, down 11.2% YoY
- Recognition of certain valuation losses related to equity investments as non-operating expense

| Key Metrics





3Q24 Financial Results

Steady business performance trend thanks to B2C subscriber growth focused on high-ARPU plans and stable growth of B2B business

Consolidated Income Statement

(KRW bn)	3Q24	3Q23	YoY	2Q24	QoQ
Revenue	1,105	1,069	3.3%	1,093	1.1%
- Pay tv	483	479	0.8%	477	1.4%
- Fixed line	283	268	5.4%	279	1.4%
- B2B business	340	322	5.4%	338	0.3%
Operating expense	1,017	986	3.1%	1,010	0.7%
Operating income	88	83	5.6%	84	5.1%
Net income	54	58	△6.6%	64	△15.8%
EBITDA	327	322	1.5%	324	1.0%

^{*} Include business discontinued in 2023

■ Consolidated revenue of KRW 1.1tn, up 3.3% YoY

- B2C subscriber growth and B2B revenue growth centered on lease line and DC
- Consolidated operating income of KRW 87.9bn, up 5.6% YoY
- Profitability improvement thanks to revenue growth and cost efficiency
- Consolidated net income of KRW 54bn, down 6.6% YoY
- Impact of interest rate hikes and increase in corporate tax expense

| Key Metrics



